

ICE QIK[®] Programs

Several programs are available to obtain ICE QIK[®] machines for your locations. Consider each program to determine which best fits your business strategy.

PURCHASE

You may purchase machines for your locations to maximize the benefit to your company. Purchasing the machines requires your cash investment to pay for the machines. The Owner Operator Return on Investment (OOROI) excel model may assist your analysis of this program. If you do not currently have cash in the bank for the purchase, the purchase may be accomplished by capital investment or debt financing. The purchase program maximizes the benefit to your investors because it cuts out the financing and operation middlemen of the other programs.

LEASE TO OWN (a/k/a Financing Lease)

You may apply to purchase machines with a financing lease. You would pay monthly for the term of the lease. The leasing company would own the equipment until the end of the lease term. You would pay sales tax on the rental paid for the use of the machines. In most locations you would also pay property tax to the leasing company on the value of the equipment. You must notify the leasing company of your intent and pay a final payment of \$1 (or fair value in some agreements) to buyout the equipment at the end of the lease term. Lease rates vary among leasing companies and depend upon the financial strength of the lessee.

RENTAL PROGRAM (a/k/a Operating Lease)

You may apply for a rental program machine for your location. The terms of the rental vary depending upon the investor group. Each investor group offers their own programs. Some offer fixed monthly rental. Others split the revenues with minimum vend requirements. Under the rental programs the location is responsible for the vending operation of the machines. Vending operation includes periodic removal of the currency and coins from the machine, wipe down with cleaning spray, and replenishing bags and twist ties as needed. The program administrators would have remote access to the machine activity and draft your account for their share of the machine sales. The rental program provides off balance sheet financing of the equipment. Some operating leases provide for purchase of the equipment at fair market value at the end of the lease term.

VENDING SERVICE PROGRAM

You may apply for a vending service program machine for your location. The terms of the vending service vary depending upon the investor group and vending service provider. Each investor group offers their own programs. Each vending service group offers their own programs. Some offer fixed monthly rental and service fee. Others split the revenues with minimum vend requirements. Under the vending service programs the vending operator is responsible for the vending operation of the machines. Vending operation includes periodic removal of the currency and coins from the machine, wipe down with cleaning spray, and replenishing bags and twist ties as needed. The program administrators would have remote access to the machine activity. The vending operator would send you your share of the machine sales. The vending service program provides off balance sheet financing of the equipment.

